

Buckman Enochs Coss

Link to Article: <https://becsearch.com/about/>

[H1] YOUR 360-DEGREE HEALTHCARE EXECUTIVE SEARCH FIRM

From your senior leaders to your front-line sales, Buckman Enochs Coss is committed to your success. Whether you're filling one key position or 100, whether your company is large or small, we know how to make the right connections so that, together, you can achieve the dreams that would be impossible any other way.

[H2] THE MOTOR TO MAKE THINGS HAPPEN

At any given time, as much as 98% of the world's top talent won't want to move. That's where we come in. For over three decades, Buckman Enochs Coss has been the industry's magnet for top talent.

We specialize exclusively in helping the best healthcare companies find the best people for every level of your organization. Whether you're one of the world's largest or a start-up that's just taking off, we know how to reach out to the right people at the right time and make compelling introductions that bring both company and candidate together.

Here, you'll find resources and expertise available nowhere else. That includes the flexibility, insights, and hands-on commitment to succeed on a contingency basis for sales and clinical positions—and retained search for executive leadership.

[H3] FIND THE PERFECT FIT

With Direct Target Recruiting, we'll connect you with candidates that have the staying power to help your company grow over the long-term.

For example, our Executive Search Team is led by our principals, who work with you one-on-one on a retained search basis to ensure that you find the perfect candidate.

Each year, we help healthcare companies fill over 300 executive and sales positions. BEC's placed candidate retention rate exceeds industry standards, as 97% of placements are still in their roles after the first year of employment. After the first year, our candidate placement turnover is 5% annually vs. the industry average of 15%. This is significant, because the cost related to replacing talent is high.

[Sidebar] THE TOP TALENT IS HERE

- Chief Commercial Officer
- Chief Marketing Officer and VP of Marketing
- Senior Vice President Sales
- Vice President of National Accounts
- Director of Sales/National Sales Manager
- National and Regional Sales Manager
- Sales Representative
- Vice President of Clinical Support
- Vice President of Reimbursement
- Clinical Nurse Manager
- Clinical Application Specialist

In addition to helping you locate the right executive and sales candidates, our Clinical Division specializes in finding top clinical support staff managers for providers—as well as pharmaceutical, biotech and medical sales companies.

And, we have successfully completed Fortune 500 national expansions, plus start-up pharmaceutical, biotech, medical and healthcare IT companies building their first sales force.

YOUR SEARCH IS OVER. LET'S TALK TODAY.